



Today & Tomorrow
Educational Foundation
is seeking a dynamic

Vice President of Advancement

Leadership Opportunity

CHANGING THE FUTURE – ONE CHILD AT A TIME

The Vice President of Advancement is a member of the TTEF leadership team, reports to the Executive Director, and leads the advancement program and team. Serving as a key partner to the Executive Director and Board, the VP is both a strategist and frontline fundraiser. They will be responsible for building the advancement plan, carrying a personal portfolio of significant donor relationships, and developing the team and systems that grow and sustain philanthropic support.

This is a chance for an accomplished fundraising professional to shape the future of our development program, deepening donor relationships, expanding our reach, and unlocking new philanthropic investments.



Mission:

Today and Tomorrow Educational Foundation (TTEF) Following Jesus Christ's example of serving those in need makes a quality elementary education accessible to all children, regardless of faith, by providing need-based scholarships to attend faith based and other private elementary schools throughout the footprint of the Archdiocese of St. Louis



TTEF is looking for:

- **Advancement Leadership Experience:**
Seven-plus years of progressive advancement experience, including demonstrated success securing five- and six-figure gifts and leading fundraising teams.
- **Fundraising & Portfolio Expertise:**
Proven success personally cultivating, soliciting, and stewarding major donors, corporations, foundations, and tax credit supporters, with disciplined pipeline management across a portfolio of 75–100 donors.
- **Tax Credit Program Knowledge:**
Experience with state or federal tax credit giving programs, or a demonstrated ability to master a technical giving vehicle quickly.
- **Strategic Thinker:**
Translates mission into a fundable, multi-year strategy and adjusts based on data and donor feedback.
- **Relationship Builder:**
Establishes trust quickly and sustains authentic, long-term relationships with donors, board members, and colleagues.
- **Coach and Developer of Talent:**
Develops people, delegates, and leads a high-performing advancement team toward shared goals.
- **Compelling Communicator:**
Shares the Foundation's story with clarity and conviction, in writing and in person.
- **CRM & Data Proficiency:**
Raiser's Edge NXT or a comparable CRM, including pipeline reporting.

TTEF offers a competitive salary and benefits package including:

- Salary range of \$125,000 to \$140,000.
- Medical, Dental and Vision Insurance for yourself and an option for family.
- 403b Retirement Plan with Employer Contribution.
- Employee Assistance Program, Flexible Spending Plan, and Life Insurance.
- Family and Medical Leave; paid holidays, generous paid vacation increasing with service, and personal leaves of absence.
- Positive work environment.



TODAY & TOMORROW



Mission Leadership:

- TTEF is the largest elementary school scholarship organization in Missouri.
- Since its founding in 1991, TTEF has raised more than \$220 million from local and national funders.
- TTEF assists more than 6,400 students annually and aims to expand the number of children receiving tuition assistance.
- TTEF raises money for three major scholarship programs.
- TTEF has excellent outcomes: 100% eighth grade graduation rate; 99% high school graduation rate among TTEF alumni; 74% of TTEF alumni enroll in post-secondary education.
- TTEF has a staff team of 9 and a \$17 million annual budget.

TO APPLY: Send your resume and a cover letter to search@emdconsulting.com