



nurses for newborns

*Nurturing new beginnings,
one baby at a time.*



Position Opportunity: Chief Executive Officer

Founded 35 years ago, **Nurses for Newborns** was built on a simple conviction that every baby deserves the healthiest, safest start possible, and every family deserves the confidence and support to provide it.

Today, **Nurses for Newborns'** team of registered nurses, community health workers, and social workers delivers free, voluntary, in-home services to Missouri and Tennessee families navigating the critical early days of pregnancy and infancy. In 2025, nurses and staff completed more than 10,000 home visits, with the vast majority of families served achieving positive outcomes.

After many years of steady, values-driven leadership, **NFN's** long-tenured Chief Executive Officer is retiring.

Nurses for Newborns seeks a growth-oriented, mission-driven Chief Executive Officer to build on an excellent foundation, deepen **NFN's** impact, and lead the agency into its next chapter.

What You'll Find at Nurses for Newborns

- Excellent, well-documented outcomes
- An outstanding reputation
- 61 employees serving families in 40 Missouri and Tennessee counties
- \$6.5 million budget, strong reserves, and consistent fiscal stability
- An engaged, supportive Board of Directors, Tennessee Advisory Board, and more than 2,000 volunteers

How You'll Lead

As Chief Executive Officer, you will be the face of **Nurses for Newborns** and the steward of its mission, setting vision and strategy, deepening the agency's programmatic and financial strength, and building trust with staff, Board, donors, and community partners across two states.

You will bring credibility to conversations about infant and maternal health, translate that credibility into fundraising and partnership success, and lead with the warmth and clarity that has long defined **NFN**'s culture.

Key Responsibilities

- Grow the agency's programs and financial resources to meet rising demand for services.
- Serve as **NFN**'s primary public voice: an inspiring storyteller who brings credibility in infant and maternal health to donors, partners, and the media.
- Build and sustain partnerships with hospitals, health systems, government agencies, and community organizations in Missouri and Tennessee.
- Support and develop high-performing staff teams across a geographically distant footprint, ensuring consistent culture, communication, and quality of care.
- Provide sound financial management and organizational oversight, ensuring **NFN**'s continued fiscal stability and sustainability.
- Lead fundraising and donor cultivation, growing and diversifying philanthropic, grant, and governmental funding.
- Work closely with the Board of Directors and Advisory Boards to advance strategy, governance, and long-term sustainability.

This position is headquartered in St. Louis, with travel requirements of 4-6 times per year to Nashville, TN.



Who Will Thrive at Nurses for Newborns

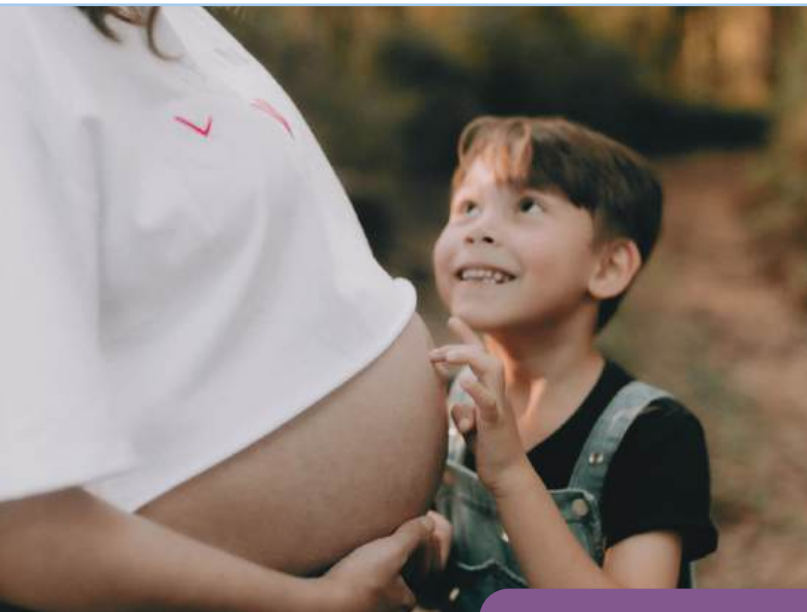
The ideal candidate is a strategic, relationship-oriented leader who is comfortable in the boardroom, at a donor's table, and in conversation with front-line nursing staff. The strongest candidates will bring:

- A genuine passion for **NFN**'s mission to provide home-based services to promote the health, safety, and well-being of babies and their families.
- Strategic thinking and a growth orientation, with the vision and drive to take an already strong agency to its next level.
- A collaborative, transparent leadership style that builds trust with a Board, staff, and community stakeholders.

- Experience leading and supporting teams across multiple locations or a distributed geography.
- Experience building and sustaining partnerships with healthcare systems, government agencies, and community organizations.
- A proven record of successful fundraising and donor cultivation, including major gifts, campaigns, and grants.
- Strong financial acumen and experience with nonprofit budgeting, financial oversight, and organizational sustainability.

Compensation

Nurses for Newborns offers a starting salary range of \$140,000 – \$180,000, plus excellent benefits



To Apply

Submit your resume and a letter detailing your interest and qualifications to search@emdconsulting.com by September 1, 2026.

