



Position Opportunity:

DEVELOPMENT DIRECTOR



Haven of Grace seeks a Development Director to be a partner to the CEO in charting the organization's philanthropic future. This is an opportunity to step into a loved and growing organization and help build toward a strong and sustainable development program.

The Development Director will bring structure and vision to Haven of Grace's fundraising efforts: developing and executing a comprehensive development plan, strengthening the organization's use of its Raiser's Edge database and donor systems, and continuing to help grow contributed revenue through individual giving and events. The CEO is deeply engaged as a fundraising partner and ambassador. The Development Director will be the architect who turns that relationship capital into a lasting, scalable program.

This is a role for someone who wants to build something, who sees opportunity in a season of growth rather than shying away from it, and who wants their fingerprints on a fundraising program for years to come.

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Key Responsibilities

- Partner with the CEO to develop and execute a comprehensive, multi-year plan and calendar of fundraising and stewardship activity
- Build and strengthen the systems and infrastructure needed to track, grow, and steward donor relationships
- Continue to grow contributed revenue through individual giving, with a focus on cultivating and expanding the individual donor pipeline
- Lead planning and execution of MOMentous, Haven of Grace's signature annual fundraising event, and evaluate opportunities for a complementary second event
- Plan and execute a 24-hour matching gift campaign
- Oversee donor communications, acknowledgment, and recognition practices
- Supervise part-time development support staff who manage the state tax credit program
- Represent Haven of Grace with warmth and credibility in the community, including in North St. Louis, where the organization is based
- Support the grants strategy with the CEO and outsourced grants team
- Serve as an engaged, hands-on member of the Haven of Grace team: willing to pitch in when needed, from a field trip with program participants to an evening event

The ideal candidate is a builder at heart: someone who finds satisfaction in creating order, process, and momentum, and who is motivated by people and mission as much as by metrics. Haven of Grace needs a fundraiser who can take ownership of a growing program, while being a thought partner to a CEO who is energized by fundraising and wants a strong collaborator as her fundraising leader.

Compensation and Benefits

This position is budgeted at \$75,000–\$85,000 and includes a dedicated professional development fund to support the Director of Development's continued growth in the field.

About Haven of Grace

Haven of Grace offers unhoused pregnant women and mothers with young children a chance to build a stable, independent future.

Haven of Grace is celebrating 40 years and is on a roll! In under five years, Haven of Grace has grown revenue from \$1.2 million to \$2.5 million. The flagship fundraising event, MOMentous, has grown from raising \$50,000 annually to \$250,000. The agency just learned that it has earned United Way Safety Net status, a distinction that speaks to its strength and stability. Haven of Grace is entering an exciting new chapter and is ready to build the development infrastructure to match its vision for the families it serves.

How to Apply

Candidates should submit a resume and cover letter expressing their interest and qualifications to EMD Consulting at **search@emdconsulting.com**.

Submission deadline is August 20, 2026.

