



Rx Outreach[®]
America's Nonprofit Pharmacy

Director of Development

Are you an energetic self-starter with a positive, solutions-focused approach? Join Rx Outreach, the country's largest nonprofit pharmacy. We ship over 250,000 prescriptions each year to individuals across all 50 states. We have specialized programs for those transitioning from challenging circumstances such as addiction recovery, post-incarceration, and aging in place.

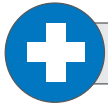
As our new Director of Development, you'll become an integral part of our six-person management team. You'll build coalitions to expand corporate, foundation, and grant fundraising efforts. Reporting directly to CEO Julie Erickson, this role empowers you with the support you need, including a budget to add a full-time direct report within this fiscal year.

We're looking for a candidate who is well-versed in fundraising best practices, excels in written and verbal communication, and confident in your ability to communicate with clarity and persuasion. The successful candidate will thrive on creating and implementing innovative solutions.

Our story

At Rx Outreach, we believe that everyone deserves access to affordable medications.

No one should ever have to choose between filling a prescription and feeding their family. That's why Rx Outreach exists. Since 2010, we have saved our patients more than \$1 billion in prescription medication costs.



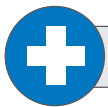
Key responsibilities:

- + Enhance RxO's donor base of individual, corporate, and foundation support to boost annual contributions.
- + Cultivate significant connections with new and existing supporters, demonstrating a responsive and positive attitude.
- + Conduct research, draft, and submit grant proposals to public and private entities, showcasing strong writing and editing skills.
- + Create and execute a thorough development strategy, expanding upon existing strategies and partnerships.
- + Coordinate and execute special events to attract new supporters.
- + Maintain and grow medication donations from pharmaceutical manufacturers.



The ideal candidate:

- + Is an innovator adept at navigating and resolving challenges as they emerge.
- + Possesses excellent interpersonal and communication skills, fostering a positive and collaborative environment.
- + Demonstrates strong persuasive writing abilities and is a confident editor.
- + Has experience with grants, corporate philanthropy, events, and donor relations.
- + Has a successful record of securing financial contributions.
- + Enjoys an environment that is open to new ideas and invigorated by building a program.



To apply:

Please send a cover letter and resume outlining your interest in the role and successes in fundraising to search@emdconsulting.com.

In the subject line of your email, please include "Rx Outreach – Director of Development." Applications will be accepted through April 19, 2024.

emdconsulting



Benefits:

Starting salary of \$95,000 to \$120,000, PTO starting at 4 weeks, and excellent medical benefits.