

JOIN

the fight to build
reproductive freedom.



Planned Parenthood of St. Louis Region
and Southwest Missouri is seeking a
Chief Development Officer.

The successful candidate is an **inspiring leader and people-centered strategist** with a deep commitment to women's health, reproductive freedom, and social justice who embodies our core values of excellence, dependability, boldness, accountability, and trustworthiness. Armed with a dedicated approach and risk-taking mindset, you must be undeterred by obstacles, working directly with colleagues and donors to engage generous support to protect and **advance the mission of Planned Parenthood.**

ESSENTIAL DUTIES AND RESPONSIBILITIES

- Implement and lead a multifaceted fundraising program focused on major gifts, grants, annual fund/direct mail, planned giving, capital campaign, C4 fundraising, and special events
- Plan strategic direction, budgeting, execution, and management of fundraising
- Recruit, train, and lead a team committed to the values of access, activism, care, confidentiality, diversity, excellence, integrity, respect, self-determination, and stewardship
- Awareness of fast-changing reproductive health policy environment to effectively respond to emerging fundraising opportunities



Planned Parenthood is an innovative leader, delivering its mission to provide, protect, and support reproductive and sexual health, services, access, and rights.



ORGANIZATIONAL + POSITION STRUCTURE

- Report to President & CEO Yamelsie Rodriguez, supporting governance and fundraising
- Engage and expand Planned Parenthood's community impact as a bold, visible leader
- Deepen a culture of philanthropy
- Collaborate with and strengthen a dynamic, high-performing senior management team
- Cultivate and steward a portfolio of current and prospective major and principal gift donors
- Lead and recruit a team of expert fundraisers
- Manage partnership with Planned Parenthood Federation of America

COMPENSATION

- Starting salary range: \$170,000 - \$185,000
- Benefits: Medical, dental, vision, life insurance, paid parental leave, generous retirement contribution and match opportunity



QUALIFICATIONS

- Passion for the mission of Planned Parenthood
- Frontline fundraising experience with a proven ability to meet aggressive revenue goals
- Track record building donor relationships, leading and managing a team, and supporting board committees
- Excellent interpersonal and listening, verbal, presentation, and written communication skills

APPLICATION PROCESS

Submit a resume and cover letter that expresses your interest and qualifications for the position to search@emdconsulting.com. Candidates will be considered on a rolling basis, with materials being accepted until the position is filled.