

Founded in 1818, one of the nation's oldest Catholic universities



Mission-Focused, Student-Centered, Research-Driven



World-class academics, research, health care and strong commitment to faith and service

14,000+

students study on SLU's two campuses through 97 bachelor's degree and 82 master's degree programs

ASSISTANT VICE PRESIDENT FOR DEVELOPMENT

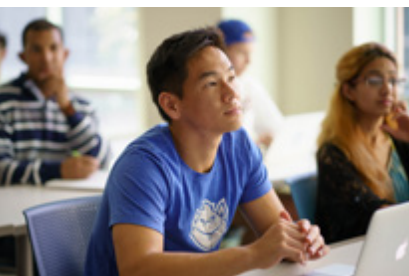
This is a new position created following the successful completion of SLU's recent [\\$500M+ Accelerating Excellence Campaign](#). **The Assistant Vice President for Development** will work in collaboration with **Sheila Manion, Vice President for Development** to sustain, diversify, and grow the University's philanthropy program for the future. This is a unique opportunity to establish strategy, process, and personnel to build next-level support for SLU's commitment to offer students from around the globe a rigorous and transformative education – graduating bold and confident leaders.

ORGANIZATION + STRUCTURE

- Report to the Vice President for Development, a highly successful, experienced fundraiser and higher education administrator
- Serve as a prominent voice on a peer leadership team of three Assistant Vice Presidents
- Collaborate actively with donors, board, faculty and staff to engage these primary stakeholders in the University's future development efforts
- Develop and grow a team of top-notch frontline fundraising professionals to enact the University's strategic plan and vision

ESSENTIAL RESPONSIBILITIES

- Build on the successes of SLU's recently completed comprehensive campaign, *Accelerating Excellence*
- Strengthen strategic processes, structures, motivations, and metrics
- Enhance partnerships with critical University stakeholders, external and internal
- Champion and nurture a culture of philanthropy, team pride, and fundraising success



SKILLS, CHARACTERISTICS + EXPERIENCE

- Commitment to and respect for the [mission and values](#) of Saint Louis University
- Passion for education and the opportunities educational attainment makes possible
- 15+ years of fundraising and fundraising management experience with a successful track record as a leader, manager, and strategist in a complex organizational environment, preferably in higher education
- Integrity, initiative, positive attitude and a high level of maturity and judgment
- Demonstrated success building and managing a high-performing fundraising team across annual, major, principal, and leadership annual giving with metric growth year-over-year
- Familiarity with high-level, best-in-class fundraising practices and comprehensive capital campaigns within complex institutions
- Ability to innovate, think strategically and conceptually, and manage multiple projects simultaneously with attention to timelines and details
- Authentic relationship builder who can manage multi-faceted initiatives with high-level stakeholders that inspire enthusiasm and a desire to support
- Proficient and committed user of technology, information systems and donor databases
- Bachelor's Degree required

COMPENSATION

- \$175k – \$215k
- [Benefits page](#)

APPLICATION PROCESS

Submit a resume and cover letter that expresses your interest and qualifications to search@emdconsulting.com. Candidates will be considered through May, 2023 on a rolling basis.



Saint Louis University is a premier employer in the St. Louis region that attracts faculty and staff from around the world. We recruit people of all faiths who share our mission to pursue truth for the greater glory of God and the service of others.

Saint Louis University is an equal opportunity/affirmative action employer. All qualified candidates will receive consideration for the position applied for without regard to race, color, religion, sex, age, national origin, disability, marital status, sexual orientation, military/veteran status, gender identity, or other non-merit factors.



Apply and get to know the world's most unique mascot, the Billiken, representing "things as they ought to be."

Higher purpose. Greater good.™